



PINE STREET CAPITAL PARTNERS

EXPERIENCED LOWER MIDDLE MARKET MEZZANINE DEBT AND EQUITY INVESTORS

Our Firm

We formed PSCP in 2004 and are currently investing out of our fourth fund. We invest in established companies with experienced and committed management teams, providing capital for buyouts, recapitalizations, acquisitions and corporate growth. PSCP is committed to providing timely and direct feedback to capital requests, maintaining an open process and offering flexibility in our financing solutions.

2004
Founded

\$425
Million AUM

70+
Platform Companies

Investment Focus

Investment Structure

- \$3 - \$15 million subordinated debt with or without warrants
- Up to \$4 million equity alongside debt
- Non-control position
- Financial & operational covenants
- Board seat or observation rights

Transaction Type

- Private equity sponsored buyouts
- Recapitalizations
- Strategic acquisitions
- Refinancings
- Management buyouts
- Growth capital
- Shareholder dividends

Company Profile

- Revenue \$10 - \$75 million
- EBITDA \$3 - \$10 million
- Recurring or highly repeatable revenue
- Sustainable competitive position
- Branded or highly engineered product
- Diversified customer base

Preferred Industries

- Business Services
- Manufacturing
- Value-added Distribution
- Consumer
- Healthcare
- Food & Beverage
- Industrial

Management Team

Fund principals have over 80 years of collective experience in mezzanine and equity investing, investment banking, commercial banking, consulting and senior executive operating positions. Members of our team have served as CFO and COO of public and private companies, providing us with an understanding of and appreciation for the operational and financial needs of companies.

PSCP TEAM

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Select Representative Transactions



AGATHOS

Engineering and architectural services platform.



consertus

Capital program management and advisory services.



Recycling Equipment Inc

Provider of recycling equipment and related services.

MONUMENT ADVOCACY

Public advocacy and consulting firm specializing in government relations and public affairs.



SOUTHERN SHADE TREE CO.

Provider of full-service landscaping services throughout the Carolinas.



Mellow MUSHROOM PIZZA BAKERS

Southeast-based gourmet pizza restaurant.



PRECISION PIPING PRODUCTS

Manufacturer of piping preservation and protection products.

FLEXiSoftware

Provider of enterprise accounting software to customers in healthcare and financial services.



CENTRAL ROOFING

Commercial roofing repair and restoration services.



Dealership service facility design, equipment, and installation.



marketbridge

Marketing and strategic communication services platform.



PACIFIC WEST

ENVIRONMENTAL & INFRASTRUCTURE

Provider of construction and environmental remediation services.



demandDrive

Customized Revenue Development

Provider of outsourced sales and marketing services.



The Digital Stronghold

Online provider and designer of men's casual apparel.



LUMINA VISION PARTNERS

Network of patient-centric optometric practices.



DeIorio's

Making dough for you

Manufacturer and supplier of premium frozen pizza dough products.



FIRST IMPRESSION IRONWORKS

Designer, manufacturer, and installer of custom iron doors and gates.



NPL

Home Medical Equipment

Provider of customized mobility equipment.



verdantas

Provider of environmental consulting and engineering services.



NEMO EQUIPMENT

Designer of outdoor gear, including tents, sleeping bags, and sleeping pads.



ARTIFACT UPRISING

E-commerce retailer of premium photo products.



ANSER ADVISORY

Program management and project controls for public and private sectors.



ARDURRA

Provider of civil and environmental engineering services.



ChemART

Designer and manufacturer of specialized metal-etched products.